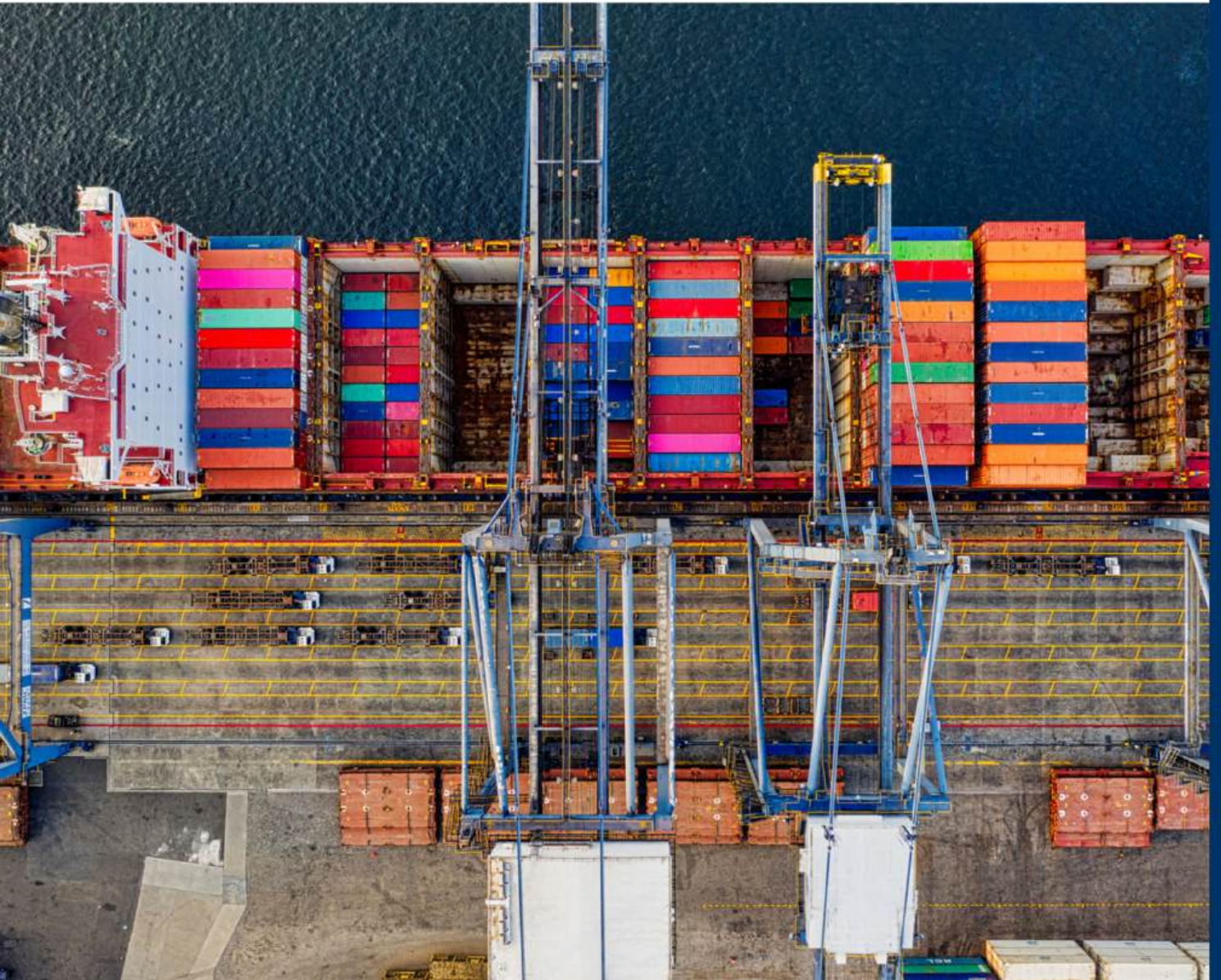




JANUARY 2026

# Welcome to AgroGesta!

BANANAS PRODUCT CATALOG



# ABOUT AGROGESTA

AgroGesta International establishes the following operating procedure for the international commercialization of our products of Ecuadorian origin, designed in accordance with international commodity-trade practices and ensuring transparency, financial security, product traceability, and documentary compliance.

AgroGesta's global structure comprises an integrated group of companies dedicated to farming, processing and packaging, supply-chain management, responsible sourcing, and the export of agricultural commodities. With operations strategically positioned in the United States, Europe, and Ecuador, the group functions as a unified entity to ensure seamless coordination from origin to destination, consistently upholding the standards of quality, regulatory compliance, and traceability. The organization operates through five specialized subsidiaries, each performing a critical role within the global value chain.

AgroGesta's global structure functions as one cohesive institution in its processes, governance, and product offerings, delivering a harmonized and efficient global operation.



# COMPANY'S GROUP INFORMATION

## A. ECUADOR - NATIONAL PRODUCTION OPERATIONS:

### AGROGESTAEC S.A.S.

**Location:** Loja, Ecuador

**HQ Address:** Argentina, Uruguay 15-12 / Punzara, 110101 – Loja, Ecuador

**Core Responsibilities:** The primary agricultural conditioning, packing, and export entity in the country. The company specializes in transforming fresh bananas from the tree into export-ready Cavendish bananas through a fumigation process that applies fungicides and a cicatrization protector, helping preserve their quality during storage and transportation. The bananas are then packed into new corrugated carton boxes with lids. Each box includes internal cardboard protection and a polyethylene vacuum-sealed bag to safeguard the product at its ideal ripening stage. AGROGESTA ensures consistent quality by performing agricultural quality control at origin and producing SGS-certified Cavendish bananas that meet international standards for volume and traceability.

## B. ORGANIZATIONAL STRUCTURE:

### AGROGESTA INTERNATIONAL LLC

**Location:** Florida, United States

**Address:** 7901 4th St N, Suite 300, St. Petersburg, FL 33702, USA

**Core Responsibilities:** Coordinates import processes and regulatory compliance; manages all financial, commercial, and documentary workflows; oversees international contracts and commercial partnerships; directs logistics planning, routing, and scheduling; and provides comprehensive sales and client support for global buyers.

### AGROGESTA INTERNATIONAL Sp. z o. o.

**Location:** Poland, Europe

**Address:** Św. Filipa 23/3, 31-150 Kraków, Poland

**Core Responsibilities:** Coordinates import processes and regulatory compliance; manages all financial, commercial, and documentary workflows; oversees international contracts and commercial partnerships; directs logistics planning, routing, and scheduling; and provides comprehensive sales and client support for global buyers.

### INTERNATIONAL SELLER:

AgroGesta International Sp. z o. o. (Poland)

AgroGesta International LLC (United States)

# PRODUCTS

**PRODUCT ORIGIN:**

- Republic of Ecuador

**CATEGORY:**

- Fruits

**PRODUCTS:**

- Cavendish Bananas

General technical specifications for bananas:

**Storage temperature:** 13.3 °C a 14.0 °C (56 °F a 57 °F)

**Tariff code (Agrocalidad):** 0803901190

**Commercial condition:** CIF (Port of Destination) – Cost, Insurance and Freight (Incoterms® 2020)

**Payment Terms:**

Irrevocable, confirmed Letter of Credit (LC) with payment against shipping documents at port of origin.

The products offered are conditioned, packed, and exported by **AGROGESTAEC S.A.S.**, AgroGesta's primary production center in Ecuador.



# BANANAS



**ECCB1  
CAVENDISH BANANAS**

<b>SPECIFICATIONS</b>	• Origin: Ecuador
	• Operational Class: "A" Premium
	• Finger Length: 20 cm minimum
	• Calibration / Diameter: 39mm minimum- 46 mm maximum
	• Number of Fingers per Hand (Clusters): 4 minimum- 10 maximum
	• Age of Fruit: 10 weeks minimum- 12 weeks maximum
	• Box Type: 22XU
	• Appearance & Color: Fresh, clean, free of decay and abnormal coloration
	• Physical Defects: 0-5%
	• Impurities / Foreign Matter: None
	• Presence of Salmonella spp.: Not detected
	• Yeast Count: No yeast detected
	• Mold Count: Free of mold
	• Total Coliforms: No abnormal contamination observed
	• Moisture Content: Free of abnormal external moisture
	• Pesticide Residues: Complies with the maximum residue limits (MRLs) of the destination market
	• Cadmium (Cd): $\leq 0.02$ mg/kg (20 $\mu$ g/kg)
	• Lead (Pb): 0.10 mg/kg (100 $\mu$ g/kg)
	• Mercury (Hg): $\leq 0.10$ mg/kg
	• Packing: Corrugated carton boxes with lid (21 kg net)
• Monthly supply capacity: 4192.6 MT (the buyer may request the possibility of gradual supply increase)	

## QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE CATEGORY OF PRODUCTS OFFERED

METHODS FOR BANANAS
ISO 6579-1
ISO 7954
ISO 6579-1:2017 / A1:2020

# CERTIFICATES & COMPLIANCE

AgroGesta operates under a robust framework of internationally recognized certifications and compliance standards. Our most important include: GACC Registration (China); FDA Food Facility Registration (USA); SGS Certification; Bureau Veritas Certification; Prosegur Partnership; A.P. Moller – MAERSK; Green Dot License; International Coffee Organization (ICO); Specialty Coffee Association (SCA); “Certificación Orgánica Ecuador”; EU Deforestation Regulation (EUDR).

**Certificate of Exporter GACC Registration**  
境外出口商中国海关总署备案证明

Application No. \_\_\_\_\_

GACC Record No. 海关备案登记号	_____
Company Name 企业名称	AGROGESTA BIREPO CIA, LTDA.
Company Address 企业地址	Au. La Corona 2208, Quito, Pichincha, Ecuador
Company Type 企业类型	Overseas Exporters or Agents 境外出口商及代理商
Food Category of Operation 操作食品种类	GACC listed food categories 海关总署许可的食品类别
Approved Products List 许可的输华产品清单	See Appendix Page 见附录
Issue Date CRA Valid to	2025-10-15 2026-10-15

This certificate confirms that the above-mentioned company has been registered as Overseas Exporters of Imported Food with the General Administration of Customs of China (GACC) in accordance with the provisions of the "Administrative Measures on Import and Export Food Safety" (GACC Decree No. 249). And in accordance with GACC Announcement No. 105 of 2024, has been upgraded to 16-digit filing number. This certificate was issued by CRA, make no representations or warranties to any person or entity other than the named certificate holder.

**Important Note:** In addition to this GACC registration of exporter, imported food producers of each product category also need to apply GACC registration and products listing before export to China. If exporter makes in the trade of primary agricultural products (such as edible grains, oil seeds, spices, coffee beans, etc), live animals & plants, animal feeds (including pet food), etc., the exporter also need to apply the export to China "GACC Whitelist" before exporting to China.

本证书确认上述公司已按照《中华人民共和国进出口食品安全管理办法》(2021年海关总署第249号令)的规定，在中国海关总署进行了备案登记。并依据海关总署2024年第105号公告的规定，已经升级到16位备案号。本证书由海关总署签发，不对附加证明书持有人以任何个人名义作出任何陈述或保证。

**重要提示：**除了向中国海关总署备案，进口食品的境外制造商也需要向海关总署注册并注册产品类别，才能出口中国。如果出口商在初级农产品(如食用谷物、油料、种子、香料等)；活体动植物、饲料等贸易。出口前还需被列入海关总署的允许出口企业名单(白名单)中，才能出口中国。

*Jack Hsu*  
**Jack Hsu**  
Chief Register Operator  
Issue Date: 10/15/2025

**FDA U.S. FOOD & DRUG ADMINISTRATION**

Date: 04/20/2025 14:18:50

Please review the registration.

Created Date 2025-04-20 14:00:48.8	Created by
Registration Expiration Date 2026-12-31	Registration Renewed Date
Last Modified by	
Last Updated 2025-04-20	
Last Modified by Company AGROGESTAEC S.A.S.	Registration Status VALID

Is this facility engaged in the manufacturing/processing, packing, or holding of food for human or animal consumption in the United States?  
 Yes  No

Are you a fishing vessel engaged in processing (21 CFR 1.226)?  
 Yes  No

**Section 1: Type of Registration**

Facility Location: Foreign Registration

Initial Registration  Pin Fc

Are you the new owner of a previously registered facility?  
 Yes  No

Previous Owner's Title:  
Previous Owner's Name:  
Previous Owner's Registration Number:

**Section 2: Facility Name/Address Information**

Facility Name AGROGESTAEC S.A.S.	Telephone Number 003 98 9217906
Facility Name Suffix	Fax Number
Other	
Facility Name Suffix Other	
Societal per Acciones Simplificada	E-Mail Address info@agrogesta.com
Facility Street Address, Line 1 Argentina, Uruguay 10-12	Unique Facility Identifier (UFI)
Facility Street Address, Line 2	
City Luján	



**SHIPPING AND PACKAGING TERMS:**

The shipping terms follow the **2020 Incoterms**, as recognized and published by the **International Chamber of Commerce (ICC)**. To ensure the safety and integrity of the goods during land and maritime transport, the following packaging terms and conditions apply:

- **Cargo inspection:** All cargo is screened using trained canines for detection of drugs and explosives.
- **22XU Box specifications:** Fumigated and cured bananas intended for export are packed in new corrugated cardboard boxes (22XU type) with lids. Each box includes internal cardboard protection polyethylene vacuum-sealed inner bag to preserve product quality and maintain optimal ripening stage. Additionally, 2-3 units of stickers (Exporters brand) are placed per cluster (Custom sizes available upon buyer request and seller confirmation).
- **22XU boxes net weight:** 19.50 kg each net of fruits
- **22XU total boxes per pallet:** 43
- **Pallet type:** Euro pallet (120 × 80 cm)
- **Pallets per container:** 25
- **Net weight per pallet:** 840 kg net weight of fruit
- **Total boxes per container:** 1075 units, same boxes specifications as above.
- **Container type:** 40-ft.container
- **Net load per container:** 20.963 metric tons
- **Port of loading:** Puerto Bolívar (ECPBO) and/or Guayaquil (ECGYE)

**EACH 22XU BOX MUST BE CLEARLY MARKED IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:**

- Exporter Name (AgroGestaEC S.A.S.)
- Exporter Brand Name (If applicable)
- Importer Name
- Importer Brand Name (If applicable)
- Product Name & Description
- Harvest Year
- Country of Origin: Ecuador
- Net Weight: 19.50 kg
- Production Date (YYYY-MM-DD)
- Packing Date (YYYY-MM-DD)
- Shelf Life: Under optimal harvest maturity, cold-chain control, and atmosphere management, Ecuadorian Cavendish bananas can achieve a total post-harvest life approaching 50 days, inclusive of green transport, ripening, and retail display.
- Exporter GS1 Prefix & GLN (AgroGestaEC S.A.S.)
- Barcode Number (GTIN14)
- Nutrition facts

**EVERY PALLET MUST BE CLEARLY MARKED WITH AGROGESTA GTIN-14 BARCODE IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:**

- SSCC code applied per-pallet

**STANDARD SHIPPING DOCUMENTATION PROVIDED**

- Commercial invoice (3 originals)
- Packing list (3 originals)
- Bill of lading (B/L) – freight prepaid (3 originals)
- Certificate of origin (3 originals)
- SGS inspection certificate (3 originals)
- Cargo insurance (Institute Cargo Clauses (A) + Institute War Clauses + Institute Strikes Clauses) (according to CIF terms) (3 originals)
- Phytosanitary certificate (3 originals)
- Fumigation certificate (if applicable) (3 originals)

**All documents will be issued in accordance with the contract terms and the banking instrument. The certificate issued by SGS at origin shall be final and binding for both parties, including the AgroGesta group and the buyer.**



## EXPORT-QUALITY BANANAS

AgroGesta exports Ecuadorian bananas through a unified operation, delivering consistent quality, full traceability, and reliable supply to international clients year-round.

- Biosecurity procedures during handling and storage
- Video monitoring in designated packing facilities
- Trained detection dogs used in pre-export inspections
- Physical inspection of cartons, pallets, and containers

### OUR BRAND:

AgroGesta brand stickers are applied at packing level to ensure clear identification, traceability, and consistent presentation of bananas throughout international distribution channels.



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**FOR INQUIRIES, CONTACT US.**

