AgroGesta INTERNATIONAL
Building the future, together.

JANUARY 2026

Welcome to AgroGesta!

Connecting Continents. Delivering Quality.
Empowering Growth.

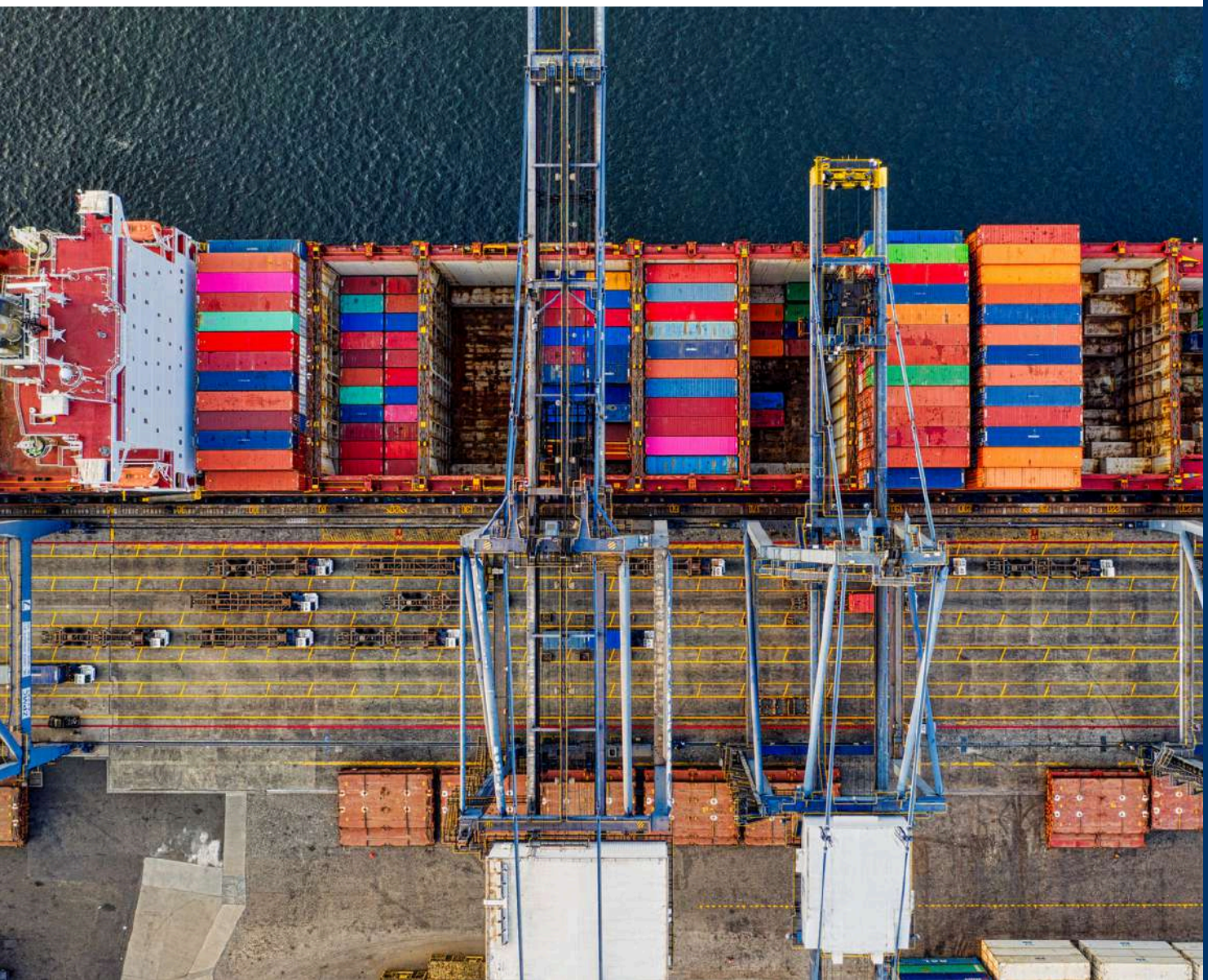


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OPEN LETTER

At AgroGesta, our strength begins at the heart of Ecuador. Our core lies in operating directly in farming, processing, and preparing the very products we bring to international markets.

By managing production ourselves, AgroGesta ensures consistent, real value that meets international requirements for volume, traceability, and uniformity.

As a fully integrated international operator - from farming to processing to export - we guarantee transparency, reliability, and alignment with the expectations of global buyers.

This vertical approach defines AgroGesta's identity: we trade only what we cultivate, process, and verify ourselves.

- **The AgroGesta International Team**

ABOUT AGROGESTA

AgroGesta International establishes the following operating procedure for the international commercialization of our products of Ecuadorian origin, designed in accordance with international commodity-trade practices and ensuring transparency, financial security, product traceability, and documentary compliance.

AgroGesta's global structure comprises an integrated group of companies dedicated to farming, processing and packaging, supply-chain management, responsible sourcing, and the export of agricultural commodities. With operations strategically positioned in Europe and Ecuador, the group operates as a unified entity to ensure seamless coordination from origin to destination, consistently upholding the standards of quality, regulatory compliance, and traceability. The organization operates through five specialized subsidiaries, each performing a critical role within the global value chain.

AgroGesta's global structure functions as one cohesive institution in its processes, governance, and product offerings, delivering a harmonized and efficient global operation.



OUR HERRITAGE

Our story begins in the fertile lands of southern Ecuador, where the family of **Isauro Moran Serrano** and **Aida O'Brien** cultivated and managed agricultural properties long before modern supply chains connected local producers to international markets.

In the regions of **Los Vergeles**, known locally as **El Páramo, Pozo Dulce, and Banchal**, farming was more than an economic activity. It was the foundation of local communities, creating opportunities for families whose lives were deeply connected to the land. For decades, the family was involved in the cultivation, harvesting, and commercialization of a variety of agricultural products that have long been part of Ecuador's rich farming tradition.

Growing up surrounded by plantations, harvest seasons, and the daily realities of agricultural production, future generations inherited a profound understanding of responsible farming, respect for nature, commitment to quality, and appreciation for the communities that make agriculture possible.

These values became the foundation upon which **AgroGesta** was built. Today, AgroGesta represents the continuation of this agricultural legacy. We are proud to honor our family's heritage.





COMPANY'S GROUP INFORMATION

AgroGesta International Sp. z o. o.
KRS: 0000970408
Address: Św. Filipa 23/3, 31-150 Kraków, Poland
Phone number: +48 881 575 227

AgroGesta BRIPO CIA. LTDA.
RUC: 1793194995001
Address: Av. La Coruña 2208, Quito 170135, Ecuador
Phone number: +593 980 354 831

AgroGestaEC S.A.S. (AgroGesta Gold)
RUC: 1191798546001
Address: Argentina, Uruguay 15-12 / Punzara, 110101 Loja, Ecuador

AgroGestaMINERALIA S.A.S.
RUC: 1793234180001
Address: Av. La Coruña N27-88 y Orellana, Edificio Coruña Plaza, Floor 5, 170517 Quito, Ecuador

THE ORIGIN — Family Coffee Plantations in Ecuador

2022 — Expansion into International Operations (Europe & Ecuador)

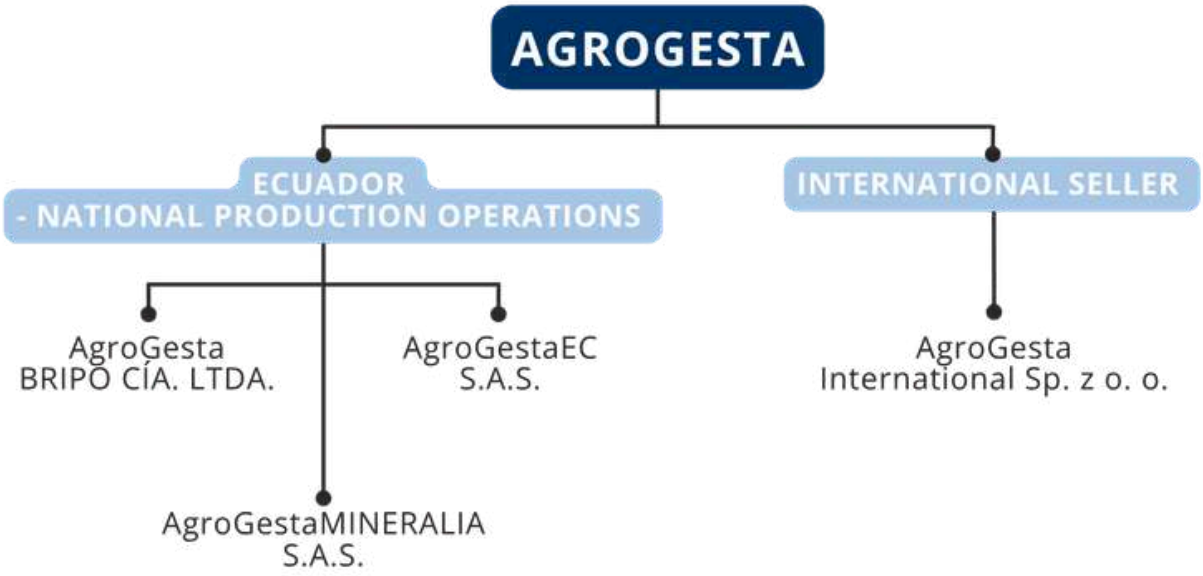
Diversification into Multiple Products

2025 — Strategic Cooperation with AgroGesta Mineralia S.A.S.

2026 — Integration of AgroGestaEC S.A.S. as an operational partner

PRESENT DAY — A Fully Integrated Global Supply Group

ORGANIZATIONAL STRUCTURE





OUR LOCATIONS



EUROPE - POLAND

- AgroGesta International Sp. z o. o.

SOUTH AMERICA - ECUADOR

- AgroGestaEC S.A.S.
- AgroGesta BRIPO CÍA. LTDA.
- AgroGestaMINERALIA S.A.S.

AGROGESTA INTERNATIONAL SP. Z O. O.





Based in Poland, **AgroGesta International Sp. z o.o.** is responsible for all EU-facing operations, including regulatory compliance, financial coordination, and cross-border documentation.

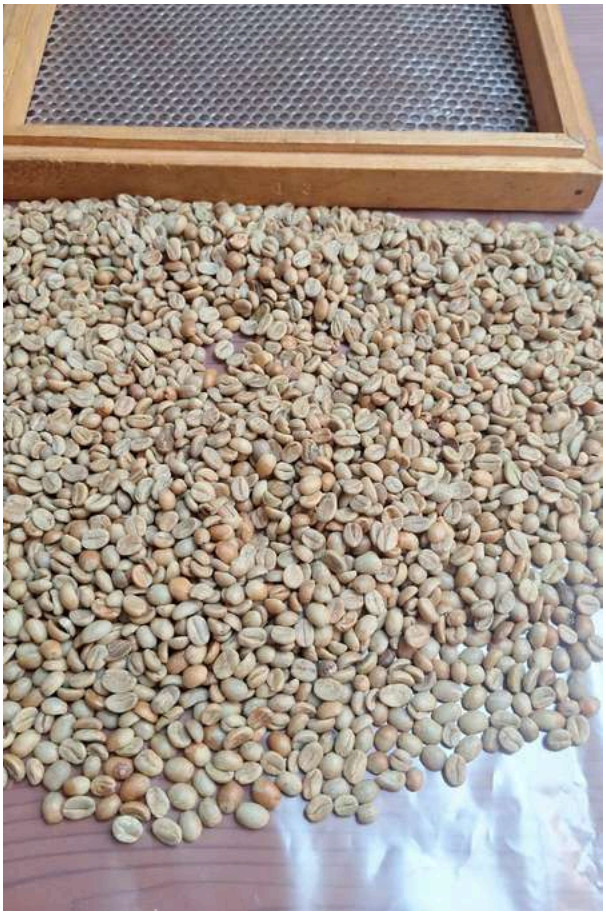
Core Responsibilities:
Coordinates processes and regulatory compliance; manages all financial, commercial, and documentary workflows; oversees international contracts and commercial partnerships; directs logistics planning, routing, and scheduling; and provides comprehensive sales and client support for global buyers.

We provide a safe and compliant gateway into the European Union, managing all required processes so buyers and suppliers can trade with confidence.



AGROGESTA BRIPO CÍA. LTDA.





Core Responsibilities:
The primary agricultural farming, processing, and exporting entity in the country. The company specializes in transforming cocoa pod mucilage into cocoa beans and converting coffee cherries into export-ready green coffee beans, produced both from its own farm, Finca Valle Dorado in Jipijapa, Manabí, and through an extensive national sourcing network of more than 5,000 farmers and cooperatives. **AgroGesta BRIPO** ensures consistent quality by performing agricultural quality control at origin and producing SGS-certified regional blends that meet international standards for volume and traceability.

Stable supply, responsible sourcing, and reliable export workflows for high-demand Ecuadorian products.

FINCA VALLE DORADO PRODUCTION ORIGIN, ECUADOR

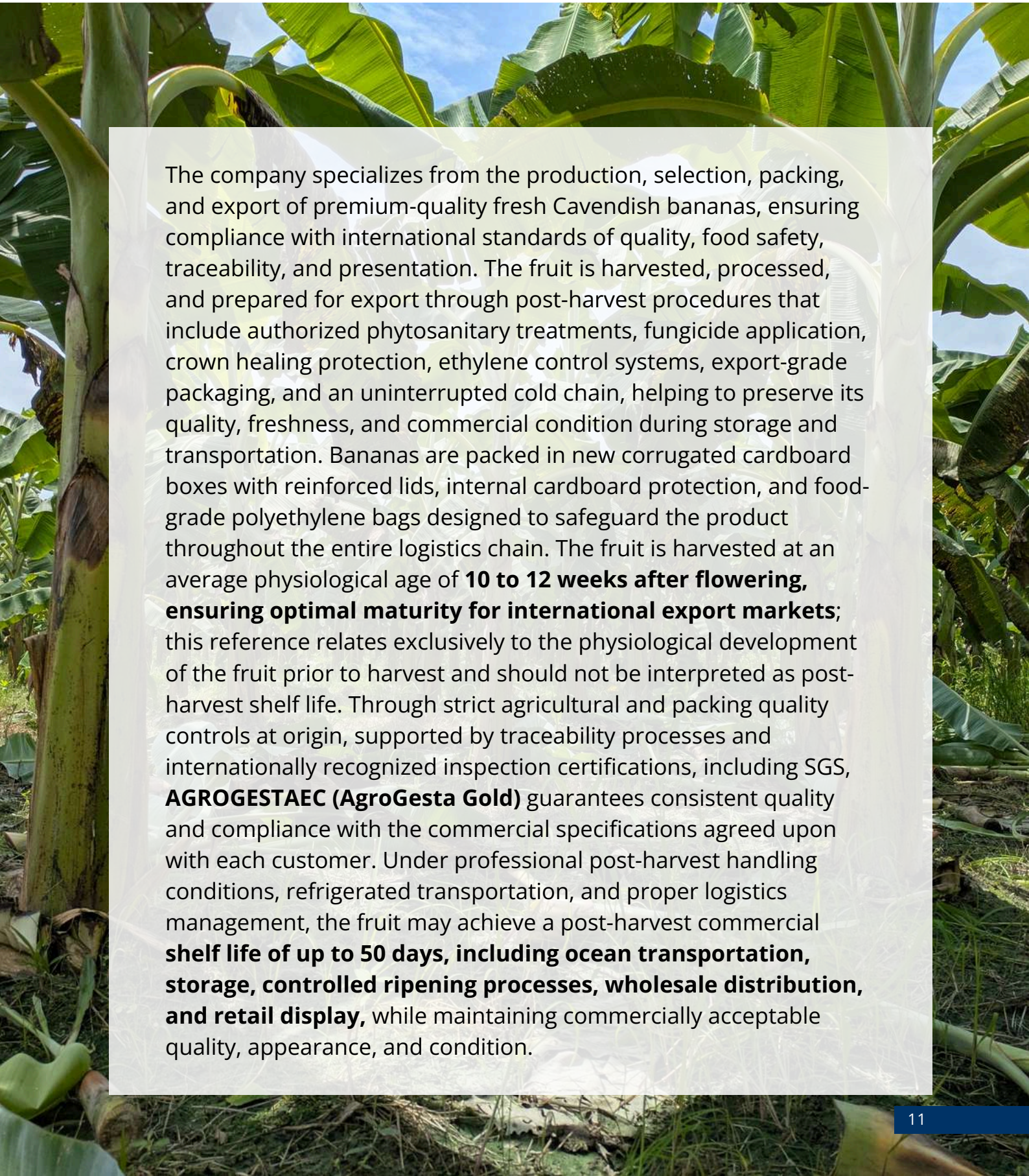
Finca Valle Dorado is the family-owned plantation of the AgroGesta group, located in Jipijapa, Manabí Province, Ecuador - a region recognized for its long agricultural tradition. Our farm covers 150 hectares of fertile and highly adaptable land, providing a reliable base for cultivating Arabica coffee and cocoa.

We operate under a model that integrates local agricultural heritage with modern, efficient farming practices, ensuring consistent quality, sustainability, and full traceability from origin. Ecuador's favorable climate and strong reputation in tropical agriculture reinforce our commitment to supplying high-quality coffee and cocoa directly from their source






AGROGESTAEC S.A.S.



The company specializes from the production, selection, packing, and export of premium-quality fresh Cavendish bananas, ensuring compliance with international standards of quality, food safety, traceability, and presentation. The fruit is harvested, processed, and prepared for export through post-harvest procedures that include authorized phytosanitary treatments, fungicide application, crown healing protection, ethylene control systems, export-grade packaging, and an uninterrupted cold chain, helping to preserve its quality, freshness, and commercial condition during storage and transportation. Bananas are packed in new corrugated cardboard boxes with reinforced lids, internal cardboard protection, and food-grade polyethylene bags designed to safeguard the product throughout the entire logistics chain. The fruit is harvested at an average physiological age of **10 to 12 weeks after flowering, ensuring optimal maturity for international export markets**; this reference relates exclusively to the physiological development of the fruit prior to harvest and should not be interpreted as post-harvest shelf life. Through strict agricultural and packing quality controls at origin, supported by traceability processes and internationally recognized inspection certifications, including SGS, **AGROGESTAEC (AgroGesta Gold)** guarantees consistent quality and compliance with the commercial specifications agreed upon with each customer. Under professional post-harvest handling conditions, refrigerated transportation, and proper logistics management, the fruit may achieve a post-harvest commercial **shelf life of up to 50 days, including ocean transportation, storage, controlled ripening processes, wholesale distribution, and retail display,** while maintaining commercially acceptable quality, appearance, and condition.

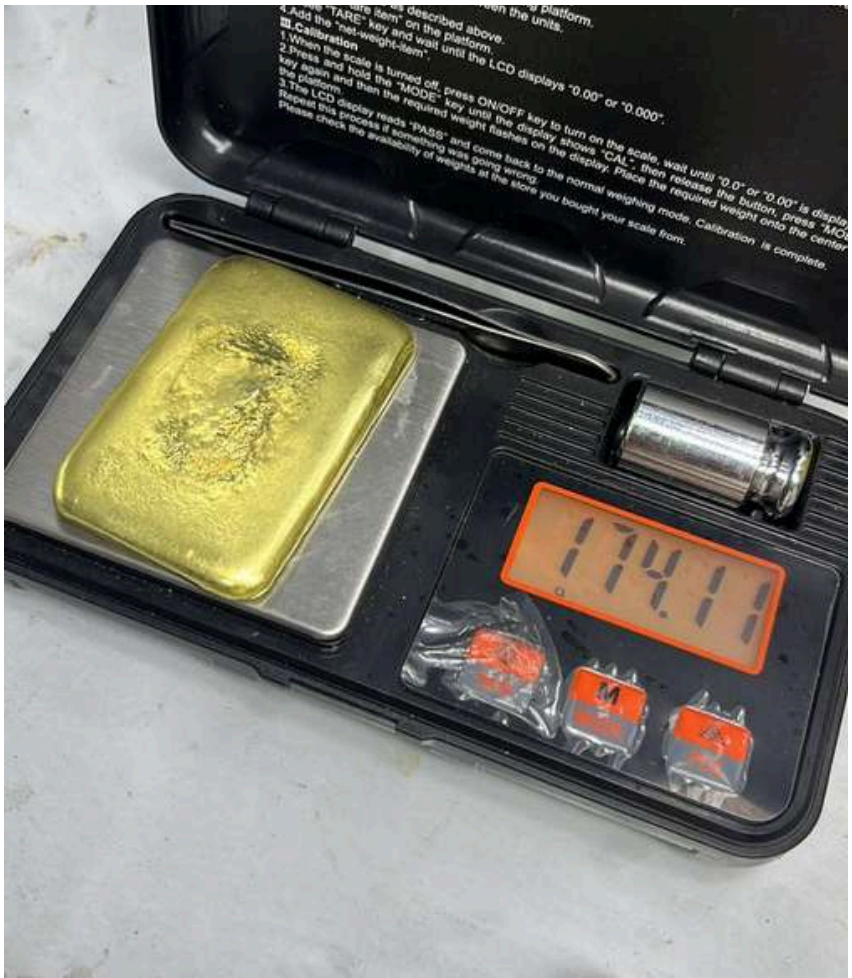
AGROGESTAMINERALIA S.A.S.

AgroGestaMineralia S.A.S. oversees responsible mineral sourcing at origin, ensuring that all products - including gold and its derivatives - meet strict quality and traceability standards.

Core Responsibilities:

– Ethical and transparent mineral sourcing
– Coordination of certifications and inspections
– Compliance with international documentation standards
– Quality control and traceability from origin to export

A secure and verifiable supply chain for mineral products, backed by rigorous inspections and transparent documentation.

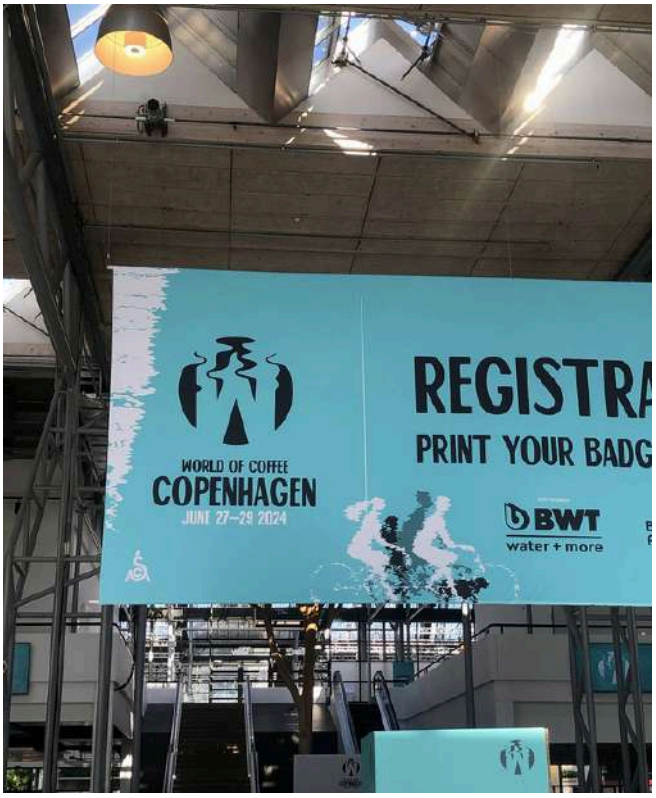


CERTIFICATES & COMPLIANCE

AgroGesta operates in accordance with internationally recognized regulatory, certification, quality, sustainability, and compliance standards. Key registrations, certifications, industry affiliations, and operational partnerships include:

- General Administration of Customs of China (GACC) Registration (People's Republic of China)
- U.S. FDA Food Facility Registration (United States)
- GLOBALG.A.P. Certification for Good Agricultural Practices, Food Safety, and Traceability
- SA8000 & SMETA Social Compliance Standards
- Organic Certification of Ecuador (Certificación Orgánica Ecuador), issued by accredited certification bodies
- Compliance with the European Union Deforestation Regulation (EUDR)
- SGS Inspection, Verification, Testing and Certification Services
- Bureau Veritas Inspection and Certification Services
- International Coffee Organization (ICO) Membership
- Business Alliance for Secure Commerce (BASC)
- Logistics and maritime transportation partnerships with A.P. Moller–Maersk, Mediterranean Shipping Company (MSC), Hapag-Lloyd AG, and Ocean Network Express (ONE)

FOOD EXPO


WORLD OF COFFEE
COPENHAGEN
JUNE 27–29 2024
REGISTRA
PRINT YOUR BADG
BWT
water + more




Poland
Specialty Coffee Association




IMPORT

PRODUCTS

CATEGORIES:

1. **Green coffee beans**

- ECGM1: 100% Arabica - Specialty Microlots - Natural & Washed
- ECCOG1: Organic Certified SHB Arabica Blend, Natural & Washed
- ECG2: G1 (GRADE 1) SHB Arabica - "Regional Blend", Natural & Washed
- ECG3: G2 (GRADE 2) "Regional Blend" - Commercial, Natural & Washed

2. **Roasted coffee beans**

- ECR4: Regional Blend - Roasted Coffee Beans - Medium Roast
- ECR5: Regional Blend - Ground Roasted Coffee - Medium Roast

3. **Cocoa beans**

- ECC1: G1 (GRADE 1) – Fine Aroma
- ECC2: G2 (GRADE 2) – CCN51
- ECC3: G3 (GRADE 3) – Unclassified / Common Cocoa

4. **Cocoa products**

- ECC4: Cocoa Nibs
- ECC5: Cocoa Mass
- ECC6: Cocoa Butter
- ECC7: Cocoa Powder Natural
- ECC8: Cocoa Powder Natural (High Fat Content)
- ECC9: Cocoa Powder Alkaline

5. **Bananas**

- Conventional Cavendish Bananas
- Conventional Cavendish Bananas - GLOBALG.A.P.
- USDA Organic / EU Organic (Bio) Cavendish Bananas

At AgroGesta's primary production centers in Ecuador, **AGROGESTA BRIPO CÍA. LTDA.** manufactures, processes, packs, and exports all green coffee and cocoa products. The conditioning, packaging, and export of bananas are carried out separately by **AGROGESTAEC S.A.S.**

OUR BANKING PARTNERS

At AgroGesta, we work with trusted international banks to ensure secure, transparent, and efficient transactions for payments, exports, and financing.

BNP Paribas

ING Bank

Banco Pichincha





MISSION

Our mission is to deliver quality, fully traceable products - including gold, coffee, cocoa, and bananas - through responsible sourcing, strong partnerships, and reliable international logistics.
We are committed to sustainability, transparency, and consistent service for our global B2B clients.



VISION

Shaping the Future of Global Trade

Our vision is to become a trusted global leader in responsible commodity supply by setting the highest standards in quality, traceability, and ethical practices. We aim to build long-term value for our partners, support farming communities, and strengthen our global presence.

- Global Expansion
- Consistent Supply Chain
- Sustainability Leadership
- Ethical Partnerships

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FOR INQUIRIES, CONTACT US.

